

1 UNITED STATES DISTRICT COURT
2 SOUTHERN DISTRICT OF NEW YORK

3
4 UNITED STATES OF AMERICA,
5 Plaintiff,
6 v.
7 JARED GALANIS,
8 Defendant.

Case No.: 15 Cr. 643 (PKC)

**DEFENDANT JARED GALANIS'S
PROPOSED JURY INSTRUCTIONS AND
OBJECTIONS TO THE GOVERNMENT'S
PROPOSED JURY INSTRUCTIONS**

DEFENDANT'S PROPOSED JURY INSTRUCTIONS AND OBJECTIONS

Defendant Jared Galanis objects to several of the Government's modified version of Modern Federal Jury Instruction requests to charge¹ and alternatively proposes the following standard instructions for each request at issue, also set forth below. Defendant objects to the Government's requests to charge on the basis that are confusing or misleading (*Japan Airlines Co. v. Port Authority of New York & New Jersey*, 178 F.3d 103, 110 (2d Cir. 1999)); improperly vary from the standard instruction (*Reyes v. State*, 783 So.2d 1129, 1136-37 (Fla. Dist. Ct. App. 2001)); encourages speculations (*United States v. Branch*, 91 F.3d 699, 712 (5th Cir. 1996); tends to endorse the Government's theory of the case or argument (*W.T. Rogers Co., Inc. v. Keene*, 778 F.2d 334, 346 (7th Cir. 1985)); and, assumes the answer to an issue of fact and thereby takes that issue away from the jury (*United States v. Adamson*, 665 F.2d 649, 652 (5th Cir. 1982)). Therefore, Pursuant to Rule 30 of the Federal Rules of Criminal Procedure, Defendants respectfully request the Court to include the following Modern Federal Jury Instructions (Sand, *et al.*) in its charge to the jury.

¹ Defendant specifically objects to those listed by the Government as Request Nos. 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 18, 23, 24, 25, 26, 27, 28, 35, and 37.

REQUEST NO. 5²**Count One: Conspiracy to Commit Securities Fraud – Conspiracy and Substantive Counts**

In this case, the defendant is accused of having been a member of a conspiracy to violate certain federal laws. A conspiracy is a kind of criminal partnership—a combination or agreement of two or more persons to join together to accomplish some unlawful purpose.

The crime of conspiracy to violate a federal law is an independent offense. It is separate and distinct from the actual violation of any specific federal laws, which the law refers to as “substantive crimes.”

Indeed, you may find the defendant guilty of the crime of conspiracy to commit an offense against the United States even though the substantive crime which was the object of the conspiracy was not actually committed.

Congress has deemed it appropriate to make conspiracy, standing alone, a separate crime even if the conspiracy is not successful. This is because collective criminal activity poses a greater threat to the public’s safety and welfare than individual conduct, and increases the likelihood of success of a particular criminal venture.

Sand, et al., Modern Federal Jury Instructions-Criminal (19-2)

² All Request numbers are based on the numbers proposed by the Government in their Requests to Charge. The language set forth herein is Defendant’s alternative proposed instruction based specifically on the Modern Federal Jury Instructions.

REQUEST NO. 6

Count One: Conspiracy to Commit Securities Fraud – Elements of Conspiracy

In order to satisfy its burden of proof, the government must establish each of the following four essential elements beyond a reasonable doubt:

First, that two or more persons entered the unlawful agreement charged in the indictment starting on or about [insert date];

Second, that the defendant knowingly and willfully became a member of the conspiracy;

Third, that one of the members of the conspiracy knowingly committed at least one of the overt acts charged in the indictment; and

Fourth, that the overt act(s) which you find to have been committed was (were) committed to further some objective of the conspiracy.

Sand, et al., Modern Federal Jury Instructions-Criminal (19-3)

REQUEST NO. 7**Count One: Conspiracy to Commit Securities Fraud – First Element: Existence of the
Conspiracy**

The first element which the government must prove beyond a reasonable doubt to establish the offense of conspiracy is that two or more persons entered the unlawful agreement charged in the indictment.

In order for the government to satisfy this element, you need not find that the alleged members of the conspiracy met together and entered into any express or formal agreement. Similarly, you need not find that the alleged conspirators stated, in words or writing, what the scheme was, its object or purpose, or every precise detail of the scheme or the means by which its object or purpose was to be accomplished. What the government must prove is that there was a mutual understanding, either spoken or unspoken, between two or more people to cooperate with each other to accomplish an unlawful act.

You may, of course, find that the existence of an agreement to disobey or disregard the law has been established by direct proof. However, since conspiracy is, by its very nature, characterized by secrecy, you may also infer its existence from the circumstances of this case and the conduct of the parties involved.

In a very real sense, then, in the context of conspiracy cases, actions often speak louder than words. In this regard, you may, in determining whether an agreement existed here, consider the actions and statements of all of those you find to be participants as proof that a common design existed on the part of the persons charged to act together to accomplish an unlawful purpose.

Sand, et al., Modern Federal Jury Instructions-Criminal (19-4)

REQUEST NO. 8**Count One: Conspiracy to Commit Securities Fraud – Object of the Conspiracy**

The first element which the government must prove beyond a reasonable doubt to establish the offense of conspiracy is that two or more persons entered the unlawful agreement charged in the indictment.

In order for the government to satisfy this element, you need not find that the alleged members of the conspiracy met together and entered into any express or formal agreement. Similarly, you need not find that the alleged conspirators stated, in words or writing, what the scheme was, its object or purpose, or every precise detail of the scheme or the means by which its object or purpose was to be accomplished. What the government must prove is that there was a mutual understanding, either spoken or unspoken, between two or more people to cooperate with each other to accomplish an unlawful act.

You may, of course, find that the existence of an agreement to disobey or disregard the law has been established by direct proof. However, since conspiracy is, by its very nature, characterized by secrecy, you may also infer its existence from the circumstances of this case and the conduct of the parties involved.

In a very real sense, then, in the context of conspiracy cases, actions often speak louder than words. In this regard, you may, in determining whether an agreement existed here, consider the actions and statements of all of those you find to be participants as proof that a common design existed on the part of the persons charged to act together to accomplish an unlawful purpose.

Sand, et al., Modern Federal Jury Instructions-Criminal (19-4)

REQUEST NO. 9**Count One: Conspiracy to Commit Securities Fraud – Second Element: Membership in the Conspiracy**

The second element which the government must prove beyond a reasonable doubt to establish the offense of conspiracy is that the defendant knowingly, willfully and voluntarily became a member of the conspiracy.

If you are satisfied that the conspiracy charged in the indictment existed, you must next ask yourselves who the members of that conspiracy were. In deciding whether the defendant whom you are considering was, in fact, a member of the conspiracy, you should consider whether the defendant knowingly and willfully joined the conspiracy. Did he participate in it with knowledge of its unlawful purpose and with the specific intention of furthering its business or objective as an associate or worker?

In that regard, it has been said that in order for a defendant to be deemed a participant in a conspiracy, he must have had a stake in the venture or its outcome. You are instructed that, while proof of a financial interest in the outcome of a scheme is not essential, if you find that the defendant had such an interest that is a factor which you may properly consider in determining whether or not the defendant was a member of the conspiracy charged in the indictment.

As I mentioned a moment ago, before the defendant can be found to have been a conspirator, you must first find that he knowingly joined in the unlawful agreement or plan. The key question, therefore, is whether the defendant joined the conspiracy with an awareness of at least some of the basic aims and purposes of the unlawful agreement.

It is important for you to note that the defendant's participation in the conspiracy must be established by independent evidence of his own acts or statements, as well as those of the other alleged co-conspirators, and the reasonable inferences which may be drawn from them.

The defendant's knowledge is a matter of inference from the facts proved. In that connection, I instruct you that to become a member of the conspiracy, the defendant need not have known the identities of each and every other member, nor need he have been apprised of all of their activities. Moreover, the defendant need not have been fully informed as to all of the details, or the scope, of the conspiracy in order to justify an inference of knowledge on his part. Furthermore, the defendant need not

1 have joined in all of the conspiracy's unlawful objectives.

2 The extent of a defendant's participation has no bearing on the issue of a defendant's guilt. A
3 conspirator's liability is not measured by the extent or duration of his participation. Indeed, each member
4 may perform separate and distinct acts and may perform them at different times. Some conspirators play
5 major roles, while others play minor parts in the scheme. An equal role is not what the law requires. In
6 fact, even a single act may be sufficient to draw the defendant within the ambit of the conspiracy.

7 I want to caution you, however, that the defendant's mere presence at the scene of the alleged
8 crime does not, by itself, make him a member of the conspiracy. Similarly, mere association with one or
9 more members of the conspiracy does not automatically make the defendant a member. A person may
10 know, or be friendly with, a criminal, without being a criminal himself. Mere similarity of conduct or the
11 fact that they may have assembled together and discussed common aims and interests does not
12 necessarily establish membership in the conspiracy.

13 I also want to caution you that mere knowledge or acquiescence, without participation, in the
14 unlawful plan is not sufficient. Moreover, the fact that the acts of a defendant, without knowledge,
15 merely happen to further the purposes or objectives of the conspiracy, does not make the defendant a
16 member. More is required under the law. What is necessary is that the defendant must have participated
17 with knowledge of at least some of the purposes or objectives of the conspiracy and with the intention of
18 aiding in the accomplishment of those unlawful ends.

19 In sum, the defendant, with an understanding of the unlawful character of the conspiracy, must
20 have intentionally engaged, advised or assisted in it for the purpose of furthering the illegal undertaking.
21 He thereby becomes a knowing and willing participant in the unlawful agreement—that is to say, a
22 conspirator.

23 *Sand, et al., Modern Federal Jury Instructions-Criminal (19-6)*

REQUEST NO. 10**Count One: Conspiracy to Commit Securities Fraud – Third Element: Overt Acts**

The third element which the government must prove beyond a reasonable doubt, to establish the offense of conspiracy, is that at least one of the overt acts charged in the indictment was knowingly committed by at least one of the conspirators, at or about the time and place alleged.

The indictment charges that the following overt acts were committed in the Southern District of New York District. [Read overt acts.]

In order for the government to satisfy this element, it is not required that all of the overt acts alleged in the indictment be proven.

Similarly, you need not find that the defendant in this case committed the overt act. It is sufficient for the government to show that one of the conspirators knowingly committed an overt act in furtherance of the conspiracy, since such an act becomes, in the eyes of the law, the act of all of the members of the conspiracy.

You are further instructed that the overt act need not have been committed at precisely the time alleged in the indictment. It is sufficient if you are convinced beyond a reasonable doubt, that it occurred at or about the time and place stated.

There is a limit on how much time the government has to obtain an indictment. For you to find the defendant guilty of conspiracy, the government must prove beyond a reasonable doubt that at least one overt act in furtherance of the conspiracy was committed after the dates set forth in the indictment

You must also find that the overt act occurred while the conspiracy was still in existence.

Finally, you must find that either the agreement was formed or that an overt act was committed in the Southern District of New York.

Sand, et al., Modern Federal Jury Instructions-Criminal (19-7)

REQUEST NO. 11**Count Two: Securities Fraud – The Indictment and the Statute**

The indictment charges the defendant with fraud and deceit in connection with the sale or purchase of stock.

The indictment reads: [Read Indictment]

The relevant statute on this subject is Title 15, United States Code Section 78j(b). It provides:

It shall be unlawful for any person, directly or indirectly, by the use of any means or instrumentality of interstate commerce or of the mails, or of any facility of any national securities exchange—

(b) To use or employ, in connection with the purchase or sale of any security registered on a national securities exchange or any security not so registered, or any security-based swap agreement, ... any manipulative or deceptive device or contrivance in contravention of such rules and regulations as the [SEC] may prescribe as necessary or appropriate in the public interest or for the protection of investors.

Rule 10b-5 as promulgated by the Securities and Exchange Commission reads as follows:

It shall be unlawful for any person, directly or indirectly, by the use of any means or instrumentality of interstate commerce or of the mails or of any facility of any national securities exchange,

(a) To employ any device, scheme, or artifice to defraud,

(b) To make any untrue statement of a material fact or omit to state a material fact necessary in order to make the statements made, in the light of the circumstances under which they were made, not misleading, or

(c) To engage in any act, practice, or course of business which operates or would operate as a fraud or deceit upon any person, in connection with the purchase or sale of any security.

Sand, et al., Modern Federal Jury Instructions-Criminal (57-18)

REQUEST NO. 12**Count Two: Securities Fraud – Statutory purpose**

The defendant is charged with violating the Securities Exchange Act of 1934.

The 1934 Securities Exchange Act was the second of two laws passed by Congress to provide a comprehensive plan to protect the investing public in the purchase and sale of securities that are publicly distributed. Even though the first Act—the 1933 Securities Act—is not directly involved in this case, I shall briefly discuss its history and purpose to provide you with a better understanding of the entire legislative scheme.

The stock market crash of 1929 led to much legislation in the area of federal regulation. Included in this legislation was the Securities Act of 1933, and the creation of the Securities Exchange Commission. The Securities Act was enacted to protect the investing public in the purchase of stock that is publicly distributed. The Act requires full and fair disclosure of all important facts so that the investing public can make informed investment decisions.

When it enacted the Securities Act, Congress recognized that the purchase of a stock is different from the purchase of a vegetable bought in the grocery store in that the average investor is not in a position to make a personal investigation to determine the worth, quality and value of securities.

The Securities Act requires a company wishing to sell its stock to disclose information about the issuing company which would be material to the investment decisions of a person interested in buying stock. Under the Securities Act, the disclosure takes the form of a registration statement filed with the Securities and Exchange Commission and a prospectus, summarizing the information in the registration statement, which is available to the prospective investors. The Securities Act does not authorize the SEC to pass upon the merits of the securities proposed to be offered.

Among other matters, a registration statement must disclose information about the nature of the company and its stock, including information about the financial condition of the company, the persons who control the company and its stock, a reasonable factual basis for anticipated prospects for the future and its assets. In sum, the registration statement contains information that is designed to protect investors by furnishing them with detailed knowledge of the company and its affairs to make it possible to form an informed investment decision.

1 Unless and until these requirements are fulfilled, the security may not be offered to the public,
2 and the mails and channels of interstate commerce are closed to the distribution or redistribution of an
3 issue.

4 Following enactment of the Securities Act of 1933 requiring full and fair disclosures relating to
5 the offering of stock to the investing public, Congress enacted the Securities Exchange Act of 1934 to
6 ensure fair dealing and outlaw deceptive and inequitable practices by those selling or buying securities on
7 the securities exchanges, over-the-counter markets or in face-to-face transactions. Among the primary
8 objectives of the Exchange Act are the maintenance of fair and honest security markets and the
9 elimination of manipulative practices that tend to distort the fair price of stock. The statute and rules are
10 designed to support investor expectations that the securities markets are free from fraud and to prevent a
11 wide variety of devices and schemes that are contrary to a climate of fair dealing. Congress recognized
12 that any deceptive or manipulative practice that influenced or related to trading activity undermined the
13 function and purpose of a free market.

14 *Sand, et al., Modern Federal Jury Instructions-Criminal (57-19)*

REQUEST NO. 13

Count Two: Securities Fraud – Elements of the offense

In order to meet its burden of proof, the government must establish beyond a reasonable doubt the following elements of the crime of securities fraud:

First, that in connection with the purchase or sale of Gerova stock the defendant did any one or more of the following:

(1) employed a device, scheme or artifice to defraud, or

(2) made an untrue statement of a material fact or omitted to state a material fact which made what was said, under the circumstances, misleading, or

(3) engaged in an act, practice or course of business that operated, or would operate, as a fraud or deceit upon a purchaser or seller.

Second, that the defendant acted willfully, knowingly and with the intent to defraud.

Third, that the defendant knowingly used, or caused to be used, any means or instruments of transportation or communication in interstate commerce or the use of the mails in furtherance of the fraudulent conduct.

Sand, et al., Modern Federal Jury Instructions-Criminal (57-20)

REQUEST NO. 14**Count Two: First Element – Fraudulent Act³**

The first element that the government must prove beyond a reasonable doubt is that in connection with the purchase or sale of Gerova the defendant did any one or more of the following:

- (1) employed a device, scheme or artifice to defraud, or
- (2) made an untrue statement of material fact, or omitted to state a material fact which made what was said, under the circumstances, misleading, or
- (3) engaged in an act, practice or course of business that operated, or would operate, as a fraud or deceit upon a purchaser or seller;

It is not necessary for the government to establish all three types of unlawful conduct in connection with the sale or purchase of Gerova. Any one will be sufficient for a conviction, if you so find, but you must be unanimous as to which type of unlawful conduct you find to have been proven.

A device, scheme or artifice to defraud is merely a plan for the accomplishment of any objective. Fraud is a general term which embraces all efforts and means that individuals devise to take advantage of others. The law which the defendant is alleged to have violated prohibits all kinds of manipulative and deceptive acts.

The fraudulent or deceitful conduct alleged need not relate to the investment value of the securities involved in this case.

You need not find that the defendant actually participated in any securities transaction if the defendant was engaged in fraudulent conduct that was “in connection with” a purchase or sale. The “in connection with” aspect of this element is satisfied if you find that there was some nexus or relation between the allegedly fraudulent conduct and the sale or purchase of securities. Fraudulent conduct may be “in connection with” the purchase or sale of securities if you find that the alleged fraudulent conduct “touched upon” a securities transaction.

It is no defense to an overall scheme to defraud that the defendant was not involved in the scheme

³ In this request made by the Government, multiple Modern Federal Jury Instructions are combined into the Government’s blended request to charge. Here, Defendant sets forth the exact language of each Modern Federal Jury Instruction separately so as to distinguish from the Government’s request and accurately portray the Modern Federal Jury Instructions at issue.

1 from its inception or played only a minor role with no contact with the investors and purchasers of the
2 securities in question. Nor is it necessary for you to find that the defendant was the actual seller or offeror
3 of the securities. It is sufficient if the defendant participated in the scheme or fraudulent conduct that
4 involved the purchase or sale of stock. By the same token, the government need not prove that the
5 defendant personally made the misrepresentation or that he omitted the material fact. It is sufficient if the
6 government establishes that the defendant caused the statement to be made or the fact to be omitted. With
7 regard to the alleged misrepresentations (and omissions), you must determine whether the statement was
8 true or false when it was made, (and, in the case of alleged omissions, whether the omission was
9 misleading).

10 If you find that the government has established beyond a reasonable doubt that a statement was
11 false (or omitted), you must next determine whether the fact misstated was material under the
12 circumstances. A material fact is one that would have been significant to a reasonable investor's
13 investment decision. This is not to say that the government must prove that the misrepresentation would
14 have deceived a person of ordinary intelligence. Once you find that there was a material
15 misrepresentation (or omission of a material fact), it does not matter whether the intended victims were
16 gullible buyers or sophisticated investors, because the securities laws protect the gullible and
17 unsophisticated as well as the experienced investor.

18 Nor does it matter whether the alleged unlawful conduct was successful or not, or that the
19 defendant profited or received any benefits as a result of the alleged scheme. Success is not an element of
20 the crime charged. However, if you find that the defendant did profit from the alleged scheme, you may
21 consider that in relation to the third element of intent, which I will discuss in a moment.

22 *Sand, et al., Modern Federal Jury Instructions-Criminal (57-21)*

23
24 **Scheme to Defraud**

25 The first element that the government must prove beyond a reasonable doubt is that there was a
26 scheme or artifice to defraud [the victim] of money or property by means of false or fraudulent pretenses,
27 representations or promises.

28 This first element is almost self-explanatory.

1 A “scheme or artifice” is merely a plan for the accomplishment of an object.

2 A scheme to defraud is any plan, device, or course of action to obtain money or property by
3 means of false or fraudulent pretenses, representations or promises reasonably calculated to deceive
4 persons of average prudence.

5 “Fraud” is a general term which embraces all the various means which human ingenuity can
6 devise and which are resorted to by an individual to gain an advantage over another by false
7 representations, suggestions or suppression of the truth, or deliberate disregard for the truth.

8 Thus, a “scheme to defraud” is merely a plan to deprive another of money or property by trick,
9 deceit, deception or swindle.

10 The scheme to defraud is alleged to have been carried out by making false statements.

11 A statement, representation, claim or document is false if it is untrue when made and was then
12 known to be untrue by the person making it or causing it to be made.

13 A representation or statement is fraudulent if it was falsely made with the intention to deceive.

14 Deceitful statements of half truths or the concealment of material facts, and the expression of an
15 opinion not honestly entertained may also constitute false or fraudulent statements under the statute.

16 The deception need not be premised upon spoken or written words alone. The arrangement of the
17 words, or the circumstances in which they are used may convey the false and deceptive appearance. If
18 there is deception, the manner in which it is accomplished is immaterial.

19 The false or fraudulent representation (or failure to disclose) must relate to a material fact or
20 matter. A material fact is one which would reasonably be expected to be of concern to a reasonable and
21 prudent person in relying upon the representation or statement in making a decision (e.g., with respect to
22 a proposed investment).

23 This means that if you find a particular statement of fact to have been false, you must determine
24 whether that statement was one that a reasonable person or investor might have considered important in
25 making his or her decision. The same principle applies to fraudulent half truths or omissions of material
26 facts.

27 In addition to proving that a statement was false or fraudulent and related to a material fact, in
28 order to establish a scheme to defraud, the government must prove that the alleged scheme contemplated

1 depriving another of money or property.

2 However, the government is not required to prove that the defendant personally originated the
3 scheme to defraud. Furthermore, it is not necessary that the government prove that the defendant actually
4 realized any gain from the scheme or that the intended victim actually suffered any loss.

5 A scheme to defraud need not be shown by direct evidence, but may be established by all of the
6 circumstances and facts in the case.

7 If you find that the government has sustained its burden of proof that a scheme to defraud, as
8 charged, did exist, you next should consider the second element.

9 *Sand, et al., Modern Federal Jury Instructions-Criminal (44-4)*

REQUEST NO. 15**Count Two: Second Element – Knowledge, Intent and Willfulness**

The second element that the government must establish beyond a reasonable doubt is that the defendant participated in the scheme to defraud willfully and with intent to defraud.

An act is done willfully if it is done deliberately and knowingly, and not because of mistake, accident, negligence or other innocent conduct. In determining whether the defendant acted willfully, the government is not required to establish that he knew he was breaking any particular law or rule or that he was acting with a specific criminal intent.

To act “knowingly” means to act voluntarily and deliberately, rather than mistakenly or inadvertently.

“Intent to defraud” in the context of the securities laws means to act knowingly and with the intent to deceive.

The question of whether a person acted knowingly, willfully and with intent to defraud is a question of fact for you to determine, like any other fact question. This question involves one’s state of mind.

Direct proof of knowledge and fraudulent intent is almost never available. It would be a rare case where it could be shown that a person wrote or stated that as of a given time in the past he committed an act with fraudulent intent. Such direct proof is not required.

The ultimate facts of knowledge and criminal intent, though subjective, may be established by circumstantial evidence, based upon a person’s outward manifestations, his words, his conduct, his acts and all the surrounding circumstances disclosed by the evidence and the rational or logical inferences that may be drawn therefrom.

Circumstantial evidence, if believed, is of no less value than direct evidence. In either case, the essential elements of the crime charged must be established beyond a reasonable doubt.

Since an essential element of the crime charged is intent to defraud, it follows that good faith on the part of a defendant is a complete defense to a charge of securities fraud. A defendant, however, has no burden to establish a defense of good faith. The burden is on the government to prove fraudulent intent and consequent lack of good faith beyond a reasonable doubt.

1 Under the anti-fraud statutes, even false representations or statements or omissions of material
2 facts do not amount to a fraud unless done with fraudulent intent. However misleading or deceptive a
3 plan may be, it is not fraudulent if it was devised or carried out in good faith. An honest belief in the truth
4 of the representations made by a defendant is a good defense, however inaccurate the statements may
5 have turned out to be.

6 In considering whether or not a defendant acted in good faith, you are instructed that a belief by
7 the defendant, if such belief existed, that ultimately everything would work out so that no one would lose
8 any money does not require a finding by you that he acted in good faith. No amount of honest belief on
9 the part of a defendant that the scheme will (e.g., ultimately make a profit for the investors) will excuse
10 fraudulent actions or false representations by him to obtain money.

11 As a practical matter, then, in order to sustain the charges against the defendant, the government
12 must establish beyond a reasonable doubt that he knew that his conduct as a participant in the scheme
13 was calculated to deceive and nonetheless, he associated himself with the alleged fraudulent scheme.

14 The government may prove that the defendant acted knowingly in either of two ways. First, it is
15 sufficient, of course, if the evidence satisfies you beyond a reasonable doubt that the defendant was
16 actually aware he was (e.g., making or causing a false statement to be made). Alternatively, the
17 defendant's knowledge may be established by proof that the defendant was aware of a high probability
18 that the statement was false, unless, despite this high probability, the facts show that the defendant
19 actually believed the statement to be true.

20 *Sand, et al., Modern Federal Jury Instructions-Criminal (57-16)*

REQUEST NO. 16⁴**Count Two: Securities Fraud – Third Element: Instrumentality of Interstate Commerce**

In order to meet its burden of proof, the government must establish beyond a reasonable doubt the following elements of the crime of securities fraud:

First, that in connection with the purchase or sale of (insert name of stock) the defendant did any one or more of the following:

(1) employed a device, scheme or artifice to defraud, or

(2) made an untrue statement of a material fact or omitted to state a material fact which made what was said, under the circumstances, misleading, or

(3) engaged in an act, practice or course of business that operated, or would operate, as a fraud or deceit upon a purchaser or seller.

Second, that the defendant acted willfully, knowingly and with the intent to defraud.

Third, that the defendant knowingly used, or caused to be used, any means or instruments of transportation or communication in interstate commerce or the use of the mails in furtherance of the fraudulent conduct.

Sand, et al., Modern Federal Jury Instructions-Criminal (57-20)

Instrumentality

The third and final element that the government must prove beyond a reasonable doubt is that the defendant knowingly used, or caused to be used, [the mails] in furtherance of the scheme to defraud or fraudulent conduct.

It is not necessary that a defendant be directly or personally involved in any mailing. If the defendant was an active participant in the scheme and took steps or engaged in conduct which he knew or could reasonably foresee would naturally and probably result in the use of [the mails], then you may find that he caused the mails to be used.

⁴ In this request made by the Government, multiple Modern Federal Jury Instructions are combined into the Government's blended request to charge. Here, Defendant sets forth the exact language of each Modern Federal Jury Instruction separately so as to distinguish from the Government's request and accurately portray the Modern Federal Jury Instructions at issue.

1 When one does an act with the knowledge that the use of interstate means of communication will
2 follow in the ordinary course of business, or where such use can reasonably be foreseen, even though not
3 actually intended, then he causes such means to be used.

4 Nor is it necessary that the items sent through the mails contain the fraudulent material, or
5 anything criminal or objectionable. The matter mailed may be entirely innocent.

6 The use of the mails need not be central to the execution of the scheme, and may even be
7 incidental to it. All that is required is that the use of the mails bear some relation to the object of the
8 scheme or fraudulent conduct.

9 In fact, the actual purchase or sale need not be accompanied or accomplished by the use of the
10 mails, so long as the defendant is still engaged in actions that are a part of a fraudulent scheme.

11 Each specific use of [the mails] in furtherance of the scheme to defraud constitutes a separate and
12 distinct criminal offense.

13 *Sand, et al., Modern Federal Jury Instructions-Criminal (57-25)*

REQUEST NO. 18

Count Three: Conspiracy to Commit Wire Fraud – Elements of Conspiracy

In order to satisfy its burden of proof, the government must establish each of the following four essential elements beyond a reasonable doubt:

First, that two or more persons entered the unlawful agreement charged in the indictment starting on or about [insert date];

Second, that the defendant knowingly and willfully became a member of the conspiracy;

Third, that one of the members of the conspiracy knowingly committed at least one of the overt acts charged in the indictment; and

Fourth, that the overt act(s) which you find to have been committed was (were) committed to further some objective of the conspiracy.

Sand, et al., Modern Federal Jury Instructions-Criminal (19-3)

REQUEST NO. 23

Count Four: Wire Fraud – Elements of the Offense

In order to sustain this charge, the government must prove each of the following elements beyond a reasonable doubt:

First, that there was a scheme or artifice to defraud or to obtain money or property by materially false and fraudulent pretenses, representations or promises, as alleged in the indictment;

Second, that the defendant knowingly and willfully participated in the scheme or artifice to defraud, with knowledge of its fraudulent nature and with specific intent to defraud; and

Third, that in execution of that scheme, the defendant used or caused the use of the mails (or a private or commercial interstate carrier or interstate wires) as specified in the indictment.

Sand, et al., Modern Federal Jury Instructions-Criminal (44-3)

REQUEST NO. 24**Count Four: Wire Fraud -- First Element: Existence of Scheme or Artifice to Defraud**

The first element that the government must prove beyond a reasonable doubt is that there was a scheme or artifice to defraud [the victim] of money or property (if applicable: or the intangible right of honest services) by means of false or fraudulent pretenses, representations or promises.

This first element is almost self-explanatory.

A “scheme or artifice” is merely a plan for the accomplishment of an object.

A scheme to defraud is any plan, device, or course of action to obtain money or property (or the intangible right of honest services) by means of false or fraudulent pretenses, representations or promises reasonably calculated to deceive persons of average prudence.

“Fraud” is a general term which embraces all the various means which human ingenuity can devise and which are resorted to by an individual to gain an advantage over another by false representations, suggestions or suppression of the truth, or deliberate disregard for the truth.

Thus, a “scheme to defraud” is merely a plan to deprive another of money or property (or of the intangible right to honest services) by trick, deceit, deception or swindle.

The scheme to defraud is alleged to have been carried out by making false (or fraudulent) statements.

A statement, representation, claim or document is false if it is untrue when made and was then known to be untrue by the person making it or causing it to be made.

A representation or statement is fraudulent if it was falsely made with the intention to deceive.

Deceitful statements of half truths or the concealment of material facts, and the expression of an opinion not honestly entertained may also constitute false or fraudulent statements under the statute.

The deception need not be premised upon spoken or written words alone. The arrangement of the words, or the circumstances in which they are used may convey the false and deceptive appearance. If there is deception, the manner in which it is accomplished is immaterial.

The false or fraudulent representation (or failure to disclose) must relate to a material fact or matter. A material fact is one which would reasonably be expected to be of concern to a reasonable and

1 prudent person in relying upon the representation or statement in making a decision (e.g., with respect to
2 a proposed investment).

3 This means that if you find a particular statement of fact to have been false, you must determine
4 whether that statement was one that a reasonable person or investor might have considered important in
5 making his or her decision. The same principle applies to fraudulent half truths or omissions of material
6 facts.

7 In addition to proving that a statement was false or fraudulent and related to a material fact, in
8 order to establish a scheme to defraud, the government must prove that the alleged scheme contemplated
9 depriving another of money or property.

10 However, the government is not required to prove that the defendant personally originated the
11 scheme to defraud. Furthermore, it is not necessary that the government prove that the defendant actually
12 realized any gain from the scheme or that the intended victim actually suffered any loss. A scheme to
13 defraud need not be shown by direct evidence, but may be established by all of the circumstances and
14 facts in the case.

15 If you find that the government has sustained its burden of proof that a scheme to defraud, as
16 charged, did exist, you next should consider the second element.

17 *Sand, et al., Modern Federal Jury Instructions-Criminal (44-4)*

REQUEST NO. 25**Count Four: Wire Fraud – Second Element: Knowing Participation in Scheme with Intent to Defraud**

The second element that the government must prove beyond a reasonable doubt is that the defendant participated in the scheme to defraud knowingly, willfully and with specific intent to defraud.

“Knowingly” means to act voluntarily and deliberately, rather than mistakenly or inadvertently.

“Willfully” means to act knowingly and purposely, with an intent to do something the law forbids; that is to say, with bad purpose either to disobey or to disregard the law.

“Intent to defraud” means to act knowingly and with the specific intent to deceive, for the purpose of causing some financial or property loss to another.

The question of whether a person acted knowingly, willfully and with intent to defraud is a question of fact for you to determine, like any other fact question. This question involves one’s state of mind.

Direct proof of knowledge and fraudulent intent is almost never available. It would be a rare case where it could be shown that a person wrote or stated that as of a given time in the past he committed an act with fraudulent intent. Such direct proof is not required.

The ultimate facts of knowledge and criminal intent, though subjective, may be established by circumstantial evidence, based upon a person’s outward manifestations, his words, his conduct, his acts and all the surrounding circumstances disclosed by the evidence and the rational or logical inferences that may be drawn from them.

Circumstantial evidence, if believed, is of no less value than direct evidence. In either case, the essential elements of the crime must be established beyond a reasonable doubt.

Since an essential element of the crime charged is intent to defraud, it follows that good faith on the part of the defendant is a complete defense to a charge of mail (or wire) fraud. A defendant, however, has no burden to establish a defense of good faith. The burden is on the government to prove fraudulent intent and the consequent lack of good faith beyond a reasonable doubt.

Under the mail fraud statute, even false representations or statements, or omissions of material facts, do not amount to a fraud unless done with fraudulent intent. However misleading or deceptive a

1 plan may be, it is not fraudulent if it was devised or carried out in good faith. An honest belief in the truth
2 of the representations made by a defendant is a good defense, however inaccurate the statements may
3 turn out to be.

4 As a practical matter, then, in order to sustain the charges against the defendant, the government
5 must establish beyond a reasonable doubt that he knew that his conduct as a participant in the scheme
6 was calculated to deceive and, nonetheless, he associated himself with the alleged fraudulent scheme for
7 the purpose of causing some loss to another.

8 To conclude on this element, if you find that the defendant was not a knowing participant in the
9 scheme or that he lacked the specific intent to defraud, you should find the defendant not guilty. On the
10 other hand, if you find that the government has established beyond a reasonable doubt not only the first
11 element, namely the existence of the scheme to defraud, but also this second element, that the defendant
12 was a knowing participant and acted with specific intent to defraud, and if the government also
13 establishes the third element, as to which I am about to instruct you, then you have a sufficient basis upon
14 which to convict the defendant.

15 *Sand, et al., Modern Federal Jury Instructions-Criminal (44-5)*

REQUEST NO. 26**Count Four: Wire Fraud – Third Element: Use of Interstate Wires**

The third and final element that the government must establish beyond a reasonable doubt is the use of an interstate or international wire communication in furtherance of the scheme to defraud.

The wire communication must pass between two or more states as, for example, a telephone call between New York and New Jersey; or it must pass between the United States and a foreign country, such as a telephone call between New York and London.

The use of the wires need not itself be a fraudulent representation. It must, however, further or assist in the carrying out of the scheme to defraud.

It is not necessary for the defendant to be directly or personally involved in the wire communication, as long as the communication was reasonably foreseeable in the execution of the alleged scheme to defraud in which the defendant is accused of participating.

In this regard, it is sufficient to establish this element of the crime if the evidence justifies a finding that the defendant caused the wires to be used by others. This does not mean that the defendant must specifically have authorized others to make the call (or transfer the funds). When one does an act with knowledge that the use of the wires will follow in the ordinary course of business or where such use of the wires can reasonably be foreseen, even though not actually intended, then he causes the wires to be used.

With respect to the use of the wires, the government must establish beyond a reasonable doubt the particular use charged in the indictment. However, the government does not have to prove that the wires were used on the exact date charged in the indictment. It is sufficient if the evidence establishes beyond a reasonable doubt that the wires were used on a date substantially similar to the dates charged in the indictment.

Sand, et al., Modern Federal Jury Instructions-Criminal (44-7)

REQUEST NO. 27⁵**Aiding and Abetting**

The indictment charges the defendant with aiding and abetting the offenses charged in the indictment. The indictment reads as follows: [Read Indictment]

The aiding and abetting statute, section 2(a) of Title 18 of the United States Code provides that:

Whoever commits an offense against the United States or aids or abets or counsels, commands or induces, or procures its commission, is punishable as a principal.

Sand, et al., Modern Federal Jury Instructions-Criminal (11-1)

Elements

Under the aiding and abetting statute, it is not necessary for the government to show that a defendant himself physically committed the crime with which he is charged in order for the government to sustain its burden of proof. A person who aids or abets another to commit an offense is just as guilty of that offense as if he committed it himself.

Accordingly, you may find a defendant guilty of the offense charged if you find beyond a reasonable doubt that the government has proven that another person actually committed the offense with which the defendant is charged, and that the defendant aided or abetted that person in the commission of the offense.

As you can see, the first requirement is that you find that another person has committed the crime charged. Obviously, no one can be convicted of aiding or abetting the criminal acts of another if no crime was committed by the other person in the first place. But if you do find that a crime was committed, then you must consider whether the defendant aided or abetted the commission of that crime.

In order to aid or abet another to commit a crime, it is necessary that the defendant knowingly and willfully associate himself in some way with the crime, and that he participate in the crime by doing some act to help make the crime succeed.

⁵ In this request made by the Government, multiple Modern Federal Jury Instructions are combined into the Government's blended request to charge. Here, Defendant sets forth the exact language of each Modern Federal Jury Instruction separately so as to distinguish from the Government's request and accurately portray the Modern Federal Jury Instructions at issue

1 To establish that defendant knowingly associated himself with the crime, the government must
2 establish that the defendant had the required mental state.

3 To establish that the defendant participated in the commission of the crime, the government must
4 prove that defendant engaged in some affirmative conduct or overt act for the specific purpose of
5 bringing about that crime.

6 Participation in a crime is willful if done voluntarily and intentionally, and with the specific intent
7 to do something which the law forbids or with the specific intent to fail to do something the law requires
8 to be done; that is to say, with a bad purpose either to disobey or to disregard the law.

9 The mere presence of a defendant where a crime is being committed, even coupled with
10 knowledge by the defendant that a crime is being committed, or merely associating with others who were
11 committing a crime is not sufficient to establish aiding and abetting. One who has no knowledge that a
12 crime is being committed or is about to be committed but inadvertently does something that aids in the
13 commission of that crime is not an aider and abettor. An aider and abettor must know that the crime is
14 being committed and act in a way which is intended to bring about the success of the criminal venture.

15 *Sand, et al., Modern Federal Jury Instructions-Criminal (11-2)*

REQUEST NO. 28

Willfully Causing a Crime

In this case, the government does not contend that the defendant actually committed the crime charged in the indictment. Instead, it contends that the defendant caused another person to physically commit the crime.

Section 2(b) of the aiding and abetting statute reads as follows:

Whoever willfully causes an act to be done which, if directly performed by him, would be an offense against the United States, is punishable as a principal.

What does the term “willfully caused” mean? It does not mean that the defendant himself need have physically committed the crime or supervised or participated in the actual criminal conduct charged in the indictment.

Sand, et al., Modern Federal Jury Instructions-Criminal (11-3)

REQUEST NO. 35**Counts Five through Seven: Investment Adviser Fraud – Third Element: Intent**

The second element that the government must establish beyond a reasonable doubt is that the defendant participated in the scheme to defraud willfully and with intent to defraud.

An act is done willfully if it is done deliberately and knowingly, and not because of mistake, accident, negligence or other innocent conduct. In determining whether the defendant acted willfully, the government is not required to establish that he knew he was breaking any particular law or rule or that he was acting with a specific criminal intent.

To act “knowingly” means to act voluntarily and deliberately, rather than mistakenly or inadvertently.

“Intent to defraud” in the context of the securities laws means to act knowingly and with the intent to deceive.

The question of whether a person acted knowingly, willfully and with intent to defraud is a question of fact for you to determine, like any other fact question. This question involves one’s state of mind.

Direct proof of knowledge and fraudulent intent is almost never available. It would be a rare case where it could be shown that a person wrote or stated that as of a given time in the past he committed an act with fraudulent intent. Such direct proof is not required.

The ultimate facts of knowledge and criminal intent, though subjective, may be established by circumstantial evidence, based upon a person’s outward manifestations, his words, his conduct, his acts and all the surrounding circumstances disclosed by the evidence and the rational or logical inferences that may be drawn therefrom.

Circumstantial evidence, if believed, is of no less value than direct evidence. In either case, the essential elements of the crime charged must be established beyond a reasonable doubt.

Since an essential element of the crime charged is intent to defraud, it follows that good faith on the part of a defendant is a complete defense to a charge of securities fraud. A defendant, however, has no burden to establish a defense of good faith. The burden is on the government to prove fraudulent intent and consequent lack of good faith beyond a reasonable doubt.

1 Under the anti-fraud statutes, even false representations or statements or omissions of material
2 facts do not amount to a fraud unless done with fraudulent intent. However misleading or deceptive a
3 plan may be, it is not fraudulent if it was devised or carried out in good faith. An honest belief in the truth
4 of the representations made by a defendant is a good defense, however inaccurate the statements may
5 have turned out to be.

6 In considering whether or not a defendant acted in good faith, you are instructed that a belief by
7 the defendant, if such belief existed, that ultimately everything would work out so that no one would lose
8 any money does not require a finding by you that he acted in good faith. No amount of honest belief on
9 the part of a defendant that the scheme will (e.g., ultimately make a profit for the investors) will excuse
10 fraudulent actions or false representations by him to obtain money.

11 As a practical matter, then, in order to sustain the charges against the defendant, the government
12 must establish beyond a reasonable doubt that he knew that his conduct as a participant in the scheme
13 was calculated to deceive and nonetheless, he associated himself with the alleged fraudulent scheme.

14 The government may prove that the defendant acted knowingly in either of two ways. First, it is
15 sufficient, of course, if the evidence satisfies you beyond a reasonable doubt that the defendant was
16 actually aware he was (e.g., making or causing a false statement to be made). Alternatively, the
17 defendant's knowledge may be established by proof that the defendant was aware of a high probability
18 that the statement was false, unless, despite this high probability, the facts show that the defendant
19 actually believed the statement to be true.

20 *Sand, et al., Modern Federal Jury Instructions-Criminal (57-16)*

REQUEST NO. 37

**Counts Five through Seven: Investment Adviser Fraud – Fifth Element: Aiding and
Abetting**

The indictment charges the defendant with aiding and abetting [describe principal offense]. The indictment reads as follows:

[Read Indictment]

The aiding and abetting statute, section 2(a) of Title 18 of the United States Code provides that:

Whoever commits an offense against the United States or aids or abets or counsels, commands or induces, or procures its commission, is punishable as a principal.

Sand, et al., Modern Federal Jury Instructions-Criminal (11-1)

1 Dated: June 17, 2016

MURPHY, PEARSON, BRADLEY & FEENEY

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3
4 By /s/ James A. Lassart

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Attorneys for Defendant Jared Galanis

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